## LAJAPATHY

# KODIRAMAN

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Lead UX & UI Product Designer | 18+ Years
Fintech, E-Commerce, Banking, SaaS & Enterprise Platforms

#### **DESIGN TOOLS**

- Figma
- o Adobe XD
- Sketch
- InVision
- Zeplin
- Axure
- Illustrator
- Photoshop
- After Effects
- Coreldraw
- Principle
- Flinto
- Framer
- Lottie

#### **TECHNICAL**

- HTML/CSS Basics
- Design System
- o Responsive Web
- WCAG 2.1

#### **METHODOLOGIES**

- Agile/Scrum
- Design Thinking
- $\circ \ \, \text{Lean UX}$
- Confluence

#### RESEARCH

- Usability Testing
- User Interview
- o User Persona
- o User Research
- User Strategy
- User Flow
- Competitive Analysis
- Market Research
- Card Sorting
- Affinity Map
- Empathy Map
- Journey Map
- Information Architecture

Strategic Lead UX Designer with 18+ years of experience delivering design excellence and user-centered digital transformation across banking, fintech, SaaS, and enterprise ecosystems. Proven success in leading multi-disciplinary design teams, establishing scalable design systems, and embedding design thinking frameworks across organizations. Adept at aligning CX strategy with business KPIs, improving efficiency, accessibility, and engagement across omni-channel digital products.

Experienced in **designing and governing enterprise-scale** systems for leading financial institutions in **UAE**, **South Africa**, **and the US**, driving measurable results in **conversion** (+64%), efficiency (+55%), and accessibility compliance (+60%).

#### **CORE COMPETENCIES**

- Design Leadership & Team Management (Led 25+ global designers)
- Enterprise UX Strategy & CX Transformation (Banking & Fintech)
- Scalable Design Systems Governance (Figma, Sketch)
- Service Design & Journey Mapping
- o Accessibility (WCAG 2.1) & Inclusive Design
- UX Research, Testing & Data-Driven Design Decisions
- Agile Product Development & Stakeholder Collaboration
- RFP Solutioning for Enterprise Clients

#### **KEY ACHIEVEMENTS**

- Led UX transformation for a major African and US banks established an enterprise
   Figma-based design system for 15+ products, cutting design-to-dev time by 30%.
- Championed accessibility-first digital banking experience achieved 60% reduction in accessibility-related issues.
- Scaled and mentored **global design team (25+) across US, UAE, Africa & Asia**; embedded UX governance and best practices.
- Redesigned **Fintech fraud analytics platform** simplified complex dashboards, improving efficiency by 55%.
- Drove measurable product outcomes: 64% lift in conversions, 45% drop in user errors.
- Delivered pre-sales design leadership that helped secure multimillion-dollar enterprise deals.

#### **DOMAINS**

- Banking
- Fintech
- o e-Commerce
- SaaS
- Telecom
- Government

- Facilitated 50+ executive stakeholder workshops- aligning business objectives with design strategy across financial services and other projects.
- Enterprise Design System Leadership- Built and governed a Figma-based design system for Leading Bank in South Africa, standardizing components across 15+ B2B financial products, reducing iteration time by 30%.
- Complex Problem Solving- Redesigned leading Fintech's fraud detection dashboard, simplifying complex data into intuitive visualizations that reduced user errors by 45% and improved task efficiency by 55%.
- Agile Collaboration- Led design thinking workshops with cross-functional teams to align UX goals with business objectives, accelerating product launches by 25%.
- Accessibility Advocacy- Implemented WCAG 2.1 standards across America's leading banking mobile app, reducing accessibility complaints by 60% and enhancing inclusivity for enterprise clients.
- **User Research Integration:** Conducted **100+ user interviews** to refine SaaS product flows, increasing adoption by **35%** in B2B markets.

#### **KEY SKILLS**

- User-Centered Design Methodologies
- Wireframing & Prototyping (Figma, Sketch, XD, Axure)
- User Research & Usability Testing
- Information Architecture & Journey Mapping
- Responsive Design (Desktop, Tablet, Mobile, IoT)
- Agile/Scrum Development
- HTML5, CSS3, JavaScript (Basic)
- · Accessibility Compliance (ADA)
- Design Thinking Workshops
- o Data-Driven Design (A/B Testing, Metrics Analysis)
- Stakeholder Communication & Storytelling

#### **PROFESSIONAL EXPERIENCE**

- SENIOR PRODUCT DESIGNER | APR 2018 PRESENT
   ZENSAR TECHNOLOGIES | JOHANNESBURG, SOUTH AFRICA
  - Led design strategy for fintech & enterprise products in US, Europe, UAE,
     Middle East & Africa.
  - **Owned end-to-end product design lifecycle** from research, design, validation,delivery.
  - Scaled a design system governance model ensuring brand & accessibility compliance across 55+ apps.

- Partnered with CXOs to present vision, strategy, and ROI-driven design outcomes.
- Mentored global design teams (25+), embedding design thinking and agile best practices.
- Enabled pre-sales success by co-owning solution design and driving client trust in product UX vision.
- End-to-End Product Leadership: Spearheaded design for Fintech and cross-platform applications, from user research to pixel-perfect UI delivery, aligning with visual precision.
- UI/UX Balance: Delivered UX strategy (user flows, personas), boosting engagement by 30% and UI-focused solutions (high-fidelity prototypes, design systems).
- Design Systems: Created a reusable component library, reducing iteration time by 40% and ensuring consistency across 10+ products.
- Client Collaboration: Partnered with leading Fintech to redesign a
  payment and insurance portal, enhancing usability by 72% and transaction
  speed by 25%.

#### • SENIOR UX/UI DESIGNER | AUG 2014 – NOV 2017

ZENSAR TECHNOLOGIES | PUNE, INDIA

- User Journey Translation: Redesigned e-commerce portals using wireframes and prototypes, boosting conversions by 64%.
- Accessibility Testing: Implemented inclusive design practices, aligning with telecom-level compliance standards.
- Cross-Platform Design: Delivered UX solutions for web, mobile, and IoT platforms, increasing feature adoption by 35% across 5M+ users.
- Business Context Alignment: Partnered with product managers to integrate user insights into revenue model, driving a 64% increase in conversions.
- Information Architecture: Restructured navigation for leading enterprise portal, improving task success rates by 40% through intuitive user flows and wireframes.
- Cross-Functional Mentorship: Guided 25+ designers in design thinking and UX/UI best practices, enhancing team output quality.

## GRAPHIC & WEB DESIGNER | JUN 2006 – JUL 2014 OLYMPIC MEDIA | MADURAI, INDIA

- Delivered responsive web designs optimized for performance, improving page load speeds by 35%.
- Collaborated with marketing teams to create data-driven digital campaigns, increasing customer engagement by 82%.

### **EDUCATION & CERTIFICATIONS**

- M.Sc. Software Engineering | Madurai Kamaraj University (2001–2006)
- $\circ \quad \text{ IxDF Certified Interaction Designer with \textbf{40+ Certifications}}$
- Agile Certification | LinkedIn Learning (2023)